

CLASSES:

Contract Class (Standard): Title Attorney Wanda Pistella of Leech Tishman teaches a three-hour Contracts Class that is useful for all agents. This class is extremely informative as it provides a thorough review of the provisions of the FARBAR 5x Residential Contract for Sale and Purchase. You will learn how to best complete the contract to protect yourself and your client. Lunch is provided.

Contract Class (As-Is): Title Attorney Wanda Pistella of Leech Tishman teaches a two-hour Contracts Class that is useful for all agents. This class is extremely informative as it provides a thorough review of the provisions of the FARBAR 5x “AS IS” Residential Contract for Sale and Purchase. You will learn how to best complete the contract to protect yourself and your client. Lunch is provided.

The Addendum: Title Attorney Wanda Pistella of Leech Tishman will extensively review the various Addenda of the Contract. You will gain a general knowledge of which addendum is useful under a specific circumstance as you complete the contract for your client. This is a one-hour class for all agents. Snacks are provided.

Standard versus As-Is Language: Know the difference between the FARBAR 5x “Standard” contract and the FARBAR 5x “AS IS” contract. Title Attorney Wanda Pistella of Leech Tishman will provide an overview of the differences between the two contracts. This one-hour class is packed with knowledge as you gain an understanding as to why one version of the contract may be better than the other for your client. This is an intermediate class and should be taken when you already have a basic understanding of the FARBAR 5x Contract. Snacks are provided.

The ALTA Settlement Statement a/k/a The Closing Statement – Title Attorney Wanda Pistella of Leech Tishman will extensively review the various sections of the ALTA Settlement Statement. Understand the tax proration, CDD’s vs. special assessments, documentary stamps and recording fees, escrows and other important aspects of the Settlement Statement. Your client will appreciate your knowledge and professionalism as you carefully and thoughtfully review the final settlement statement. This is a 45-60 minutes class for all agents. Snacks are provided.