

Mergers & Acquisitions

From small businesses to national corporations, Leech Tishman's Corporate attorneys represent parties in strategic alliances, mergers, acquisitions, asset sales, divestitures, dispositions, restructurings, and other complex commercial transactions.

We counsel clients throughout the lifespan of their transaction, providing in-depth considerations for entity structures, tax planning, executive compensation, intellectual property, and asset management.

Our lawyers have experience advising clients in a variety of industries, including traditional and renewable energy, manufacturing, construction, insurance, healthcare, and real estate.

Recent Representative Experience

- Represented a fireworks and live-event management company in the acquisition of 6 operating entities, over the course of 15 months, as part of roll up strategy to create a full-service live event production company. The largest acquisition was \$17M and the aggregate transaction value was equal to \$39.5M.
 - Assisted the same client in the negotiation and documentation of debt-to-equity conversion of \$9.6M for an investment partner. This also included a revolving line of credit equal to \$12.5M.
- Represented an ENR 500 architecture engineering and construction firm in a merger into a private equity-backed investment vehicle with management equity rollover. This transaction involved a \$41.5M payout to the existing equity with \$7M rolled over into the surviving entity.
- Represented a renewable energy company in the asset sale of development rights for a 240-MW renewable energy project to a large western-U.S. utility company. The transaction included an initial payment of \$6.6M with a \$8.4M success fee on Commercial Operation.
- Represented the largest independent manufacturer of gift cards, loyalty cards and fulfillment cards in the sale of the company to a Platinum Equity portfolio company. The transaction included a \$52M payment at closing.
- Represented a wholesale distribution business for grocery and convenience stores in client's sale to the largest wholesale distributor in the U.S., which included a \$50M payment at closing for assets and certain real estate.
- Counsel on coal asset acquisitions and divestitures in Appalachian Basin, Illinois Basin, and Powder River Basin, including stock purchases and asset purchases, ranging from \$5MM to \$350MM.
- Counsel on several coal joint venture transactions in Appalachian Basin and Powder River Basin, including JV formation and related transactions, and advice on JV governance/board matters.
- Acquisition of a Mexican plastic injection molding and assembly business
- Acquisition of numerous residential units for non-profit housing agency engaged in housing of mentally ill
- Acquisition of numerous radio stations, including office and antenna sites (owned and leased) as part of an aggressive mergers and acquisition roll-up strategy
- Acquisition and restructuring of environmental remediation enterprise
- Acquisition of assets of moving business
- Acquisition of commercial property for non-profit training offices
- Acquisition of large commercial building for union hall offices
- Acquisition of manufacturing facility for automotive industry vendor
- Acquisition of commercial office building for insurance services offices
- Acquisition of 60-acre site with the seller constructing build-to-suit call center facility
- Acquisition of a division of a Tier 1 automotive manufacturer
- Acquisition and disposition of a large dry cleaning business
- Acquisition and disposition transactions (multiple) for a diversified private equity firm located in New York City
- Acquisition and disposition of multiple strategic water and wastewater utility systems
- Acquisition of controlling interest in a multifaceted environmental holding company
- Acquisition of assets of \$9.7M iron foundry and affiliated industrial facility
- Acquisition of a high-tech company and its subsidiaries in Latin America, Europe, and the United States; the sale price was in the nine-figure range

- Acquisition of a business unit on behalf of an oil and gas midstream service provider
- Disposition of water and wastewater utility operations to a governmental entity, including numerous parcels of real property and related improvements
- Disposition of payroll processing services division
- Disposition of majority interest in \$14M environmental remediation company
- Disposition of numerous related bottled water companies, including the assignment of a lease to real property on Whistler Mountain used for water supply and leased from the Canadian government
- Disposition of commercial warehouse and office facilities
- Disposition of retail re-development property
- Disposition of large office park complex
- Disposition of assets, including business assets and real estate, from a Pennsylvania independent convenience store distributor to an Illinois distributor
- Reorganization of a \$700M construction company involving management takeover \$23M sale/leaseback of active industrial facility
- Responsibility for the real estate transactions relating to a regulated water and wastewater utility with more than 3,600 fee, leasehold and easement interests
- Representation of a U.S. entity acquiring a software license and software development services from Hong Kong and Malaysian entities
- \$56.9M sale of numerous skilled nursing facilities, including real estate and operational assets, to a strategic regional acquirer
- Merger of a company providing data connectivity and managing Internet of Things (IoT) service with a wireless networks services provider specializing in Machine-to-Machine (M2M) communications. Completion of the merger resulted in the creation of an organization that is one of the sixth largest providers of M2M / IoT services globally, inclusive of carriers
- Disposition of a chain of nursing homes and related real estate for \$173M
- Disposition of a wholesale distributor/supplier of convenience stores and related real estate held by affiliated entities and its subsidiaries in Latin America, Europe, and the United States; the sale price was in the nine-figure range
- \$23M sale/leaseback of active industrial facility