LEECH | TISHMAN
NELSONHARDIMAN

Skilled Nursing

Our firm has extensive experience working with Skilled Nursing Facilities to deliver optimal patient care and navigate complex legal issues, including regulatory compliance, fraud and abuse, and data privacy matters.

Skilled nursing facilities (SNFs) depend on Leech Tishman Nelson Hardiman to navigate the complex legal landscape within the healthcare industry. From the acquisition and financing of SNF facilities, to regulatory compliance programs and criminal investigations, we advise clients across all phases of the business cycle, as well as on complex financing, operational, regulatory, and dispute matters.

Our attorneys have extensive experience handling the unique problems and legal concerns facing SNFs, including regulatory compliance, government investigations, fraud and abuse, payor disputes, and HIPAA and data privacy. SNFs serve a vital role in the continuum of long-term care, challenged by the drive towards lower-cost, technology solutions to deliver care, and the high cost of providing care in the healthcare industry. Leech Tishman Nelson Hardiman helps skilled nursing facilities create regulatory pathways and savvy business plans to mitigate the conflicting pressures of regulation, operation, and patient care.

Recent Representative Experience

- Negotiated major acquisition of SNF facilities by a national chain
- Successfully defended a skilled nursing facility charged with involuntary manslaughter involving a patient death, resulting in the dismissal of all criminal charges
- Advised client regarding SNF pharmacy criteria for storing and dispensing drugs and biologics
- Defended False Claims Act lawsuit based on SNF marketer inducements to hospital discharge planners
- Represented a SNF in a dispute over $1 million in insurance back fees, successfully negotiating a payment plan with the Department of Health Care Services
- Successfully represented a SNF in a pending lawsuit claiming hundreds of thousands of dollars in damages over an unpaid Quality Assurance Fee, wherein the landlord was persuaded not to take action and our client was able to avoid costly litigation
- Represented SNFs in challenging federal and state criminal investigations and cases filed throughout the U.S.
- Counseled clients regarding all regulatory aspects of healthcare
- Developed and implemented regulatory compliance programs for over 100 SNFs
- Negotiated and implemented a corporate integrity agreement on behalf of a SNF chain, following a federal investigation of Stark/Anti-Kickback Statute violations