LEECH | TISHMAN

Latin America Practice

Our attorneys regularly assist foreign and domestic clients with international matters, cross-border transactions, and immigration issues impacting their businesses in Latin America and the U.S.

Leech Tishman's Latin America Practice, based in Miami/Fort Lauderdale, focuses on supporting Latin American-based companies doing business in the U.S., as well as U.S. companies conducting business in Latin America. Our multidisciplinary team is well-versed in the legal issues that impact international and domestic transactions, with a primary focus on complex cross-border corporate transactions and immigration matters.

With a unique combination of U.S. legal experience and Latin American market insight, our team serves as a bridge between Latin American clients and U.S. legal, financial, and regulatory systems. We are on top of industry insights, U.S.-Latin American corporate developments, the Miami business landscape, and the evolving Latin American technology ecosystem. Many of our attorneys speak Spanish and have lived or worked in Latin America, which gives us a deep understanding of both U.S. and Latin American business cultures and enables us to offer bilingual and bicultural support in English and Spanish.

Leech Tishman has extensive experience assisting clients in pursuing and capitalizing on business opportunities throughout Latin America, including Chile, Colombia, Peru, Brazil, Mexico, Argentina, Cuba, the Caribbean, and Central America. The firm's attorneys regularly handle complex corporate matters, including mergers and acquisitions, venture capital and capital raise strategies, growth financings, corporate governance, regulatory compliance, and international expansion.

The firm also represents clients in contract and general business disputes, financing matters, and real estate transactions. Leech Tishman's Latin America Practice Group is positioned to serve as co-counsel or outside general counsel on complex cross-border matters requiring coordinated legal representation across multiple practice areas, including corporate, intellectual property, litigation, immigration, healthcare, labor and employment, and real estate.

We also maintain a strong immigration practice that supports Latin American clients seeking employment visas or permanent legal status in the U.S. to live and conduct international business. Our team also assists U.S.-based clients in obtaining the appropriate immigration documents to live and work abroad.

By combining deep regional experience, bilingual and bicultural support, and a competitive and efficient fee structure, we provide Latin American clients entering the U.S. market and U.S. clients expanding into Latin America with a strategic advantage when navigating cross-border legal systems.

Services

Our attorneys provide strategic legal counsel to Latin American and U.S. companies, investors, and families navigating complex business, regulatory, transactional matters across jurisdictions.

Cross-Border Corporate & Transactional

- Representation of Latin American and U.S. companies in cross-border mergers, acquisitions, asset purchases, joint ventures, and strategic alliances
- Structuring and formation of U.S. and offshore entities for Latin American operating companies, investors, and family groups
- Design and implementation of multinational holding companies and subsidiary structures to support operational, tax, governance, and investment objectives
- Corporate governance, shareholder arrangements, and ongoing advisory for multinational corporate groups
- Transactional coordination across multiple jurisdictions in collaboration with trusted local Latin American counsel

U.S. Market Entry & International Expansion

- Comprehensive legal support for Latin American companies entering and operating in the U.S. market
- Strategic counsel to U.S. companies expanding operations, investments, or commercial relationships in Latin America
- Coordination of corporate, regulatory, employment, and operational considerations for cross-border expansion

Venture Capital, Private Equity, Family Offices, & Growth Financings

- Representation of Latin American startups and growth-stage companies in venture capital and private equity financings involving U.S. and international investors
- Representation of U.S.-based private investment groups in ownership and management concerns for businesses

in Latin America
- Counsel to venture capital funds, private equity sponsors, and family offices in cross-border investments, co-investments, and strategic transactions
- Structuring and negotiation of SAFEs, convertible notes, preferred equity rounds, and follow-on financings
- Corporate reorganizations in preparation for financings, including the establishment or migration of holding companies to the U.S. or other investor-preferred jurisdictions, such as the Cayman Islands
- Advising family offices on direct investments, portfolio company oversight, and governance structures across jurisdictions
- Represent Latin American subsidiaries of U.S. companies in strategic alliances, mergers, acquisitions, and other strategies to expand sales and operations

Immigration & Global Mobility
- Employment-based and investment-based U.S. immigration solutions for Latin American executives, founders, investors, and key personnel
- Immigration planning integrated with corporate structuring, financing activity, and business operations
- Assistance to U.S.-based companies and individuals obtaining authorization to live and work in Latin America

Commercial Contracts & Business Operations
- Drafting and negotiation of cross-border commercial agreements, including distribution, licensing, technology, services, and strategic partnership agreements
- Ongoing outside general counsel services for Latin American companies with U.S. operations
- Assisting CEOs, high-level executives, managers, and investors of foreign companies in establishing a U.S. footprint or working for a U.S. subsidiary
- Risk allocation, compliance, and dispute-avoidance strategies in international commercial relationships

Regulatory Compliance & Risk Management
- Advice on U.S. regulatory and compliance matters impacting Latin American businesses operating or investing in the U.S.
- Cross-border risk assessment and transaction structuring to address regulatory, operational, and governance concerns
- ESG, governance, and compliance considerations relevant to international investors and multinational enterprises

Real Estate & Infrastructure (Cross-Border Context)
- Representation of Latin American investors and entities in U.S. commercial real estate acquisitions, financings, and development projects
- Legal support for cross-border real estate investments aligned with broader corporate, financing, and immigration strategies

Disputes & Strategic Counsel
- Representation in cross-border commercial and contract disputes, including coordination with foreign counsel
- Pre-dispute strategic counseling to mitigate risk and preserve business relationships

Intellectual Property
- Intellectual property protection of U.S. assets in foreign markets, including brand protection, anti-piracy, anti-counterfeiting, and anti-cybersquatting
- International IP and trademark portfolio management

Multidisciplinary & Integrated Representation
- Acting as lead counsel, co-counsel, or outside general counsel on complex cross-border matters involving corporate, litigation, intellectual property, immigration, labor and employment, healthcare, and real estate issues
- Bilingual and trilingual legal services in English, Spanish, and Portuguese, with deep familiarity with Latin American business practices and U.S. legal and regulatory systems

Proud member of the Peruvian Association of Seed and Venture Capital

PECAP
Asociación Peruana de Capital Semilla y Emprendedor